



July 20, 2023

Ms. Jennifer Blackman  
General Manager  
City of Bolinas  
270 Elm Road  
Bolinas, CA 94924

Dear Ms. Blackman,

Recology is happy to provide waste collection for the City of Bolinas (City) and wants to be a good partner with the City to provide excellent services at a reasonable rates. Since our acquisition of the City franchise agreement from The Ratto Group, Recology has

- added a union work force with a living wages and benefits,
- replaced trucks out of compliance with California Air Resources Board regulations, and
- implemented a strong Safety and Environmental compliance regime to ensure proper handling of materials, a safe workplace, and clean and safe collections.

As we have discussed in the past, Recology has operated and continues to operate at a significant loss in the City since 2018. For this reason, Recology is submitting a detailed rate review (“DRR”), which compares the cost of operations in the City with the revenue generated from current rates. Based on this DRR, Recology requests the City authorize a one-time extraordinary rate increase to address the ongoing losses from operations in Bolinas.

Recology recognizes that increasing rates to cover the costs of service may create a challenge for certain customers. Therefore, the DRR submission includes several optional items to help mitigate the impact of the increase on the most financially vulnerable. These are options that reduce the required overall rate increase from 108.7% to 77.3% and adjust the impact on residential accounts to 59.6%, while increasing commercial accounts by 95.1%. These are suggestions and can be removed or adjusted at the request of the City. The included options are:

1. **Premium Service Charge Adjustments:** Apply existing premium service charges by container/truck using the service.
  - a. **Walk-In Charge**—This charge would now be applied to accounts for each container collected by a separate truck. This means if a truck collects RCY and MSW, there will be one walk-in charge, but if two trucks collect the two materials, the account will have two walk-in charges. Accounts will also have the option to customize their walk-in charges for only the materials for which they need that service (e.g. if the ORG container is heavy, they may choose to pay for walk-in service for only that cart.)
    - i. Note: This will not impact free Medical Walk-in service for accounts that provide documentation that no one at the location can bring containers to the curb.
  - b. **Off Road Charges**—This charge would now be applied to accounts for each container collected by a separate truck.
2. **New Premium Service Charges:** Add charges for premium services that require significant extra time or resources.
  - a. **Distance Charge**—This charge will apply to walk-in service that requires the driver to walk more than 25 feet and again for each 50 feet after that.
  - b. **Small Truck Charge**—Some accounts in the City require use of a small truck to provide service. Small trucks can collect far fewer accounts per route hour due to drive time and difficult roads for collection. Similar to above, this charge will apply for each small truck performing collection for the account.
3. **Commercial/Residential Balancing:** Addition of commercial recycling and organic service has increased costs to service the City. By shifting more of the DRR reset of the rates onto the commercial accounts, which have received increased additional services over the last 10 years, we can reduce the impact on the most vulnerable residents and create a better balance.

In addition to the options Recology has included in the submitted DRR, there are additional options that could be added if the City is interested. These options are:

1. **Addition of a CARE Discount:** In several areas where Recology provides service, our franchises have chosen to offer a low-income discount. This discount is typically a 15% reduction in approved rates for customers who provide documentation of enrollment in PG&E's CARE (low-income) discount program.
2. **Stepped Increases:** In recognition of the difficulty of implementing large rate increases, Recology has worked with some franchises to negotiate a contract extension in conjunction with an agreement to bring the rates to market level over 2-4 annual rate increase cycles. The City contract currently extends to 2030. If the City is open to a minimum 5-year extension, Recology would be open to spreading the required increase over a few years.
  - a. Recology would also request that the extension include a new Refuse Rate Index methodology for rate changes and contractual right to periodic DRRs to ensure both that rates continue to cover the cost of service and rates do not increase more quickly than the cost of service. The new contract implemented in Stinson Beach in 2023 would address these concerns.

Following this letter is the DRR documentation including detailed financials, calculation of the required rate increase, summary of the impact by customer type, a new rate table with the rate increase, including the options detailed, applied, and a rate comparison with other franchise areas. I can provide these pages in Excel to aid in review by the City or its consultants, if requested.

Please contact me or Nikki Burke at 707-586-8233 or [nburke@recology.com](mailto:nburke@recology.com) if you have any questions.

Sincerely,



Fred Stemmler  
General Manager  
Recology Sonoma Marin

cc: Celia Furber  
Seth Hansen  
Nikki Burke

Attached: Bolinas DRR Effective 1.1.24-Submitted 7.20.23.pdf

**Recology Bolinas Detailed Rate Review**  
**Rates Effective 1/1/2024**  
**Financials & Projections**

	FY23E				Estimated Rate Year			Projected Rate Year				
	Bolinas FY22	All Other RSM	Total RSM FY22	Bolinas % of Total RSM	Bolinas FY23E (1)	Growth over FY22	Rate Year 1/1/2023 - 12/31/2023	Growth over FY22	Notes	2024	Annual Growth vs. RY23	
<b>Operating revenues</b>												
Refuse collection	\$ 314,475	\$ 164,385,896	\$ 164,700,371	0.2%	\$ 313,062	-0.4%	\$ 329,479	5.2%	Increase by CPI increase for 1/1/23	\$ 329,479	TBD	2023 before 2024 increase
Transfer station	-	9,230,153	9,230,153	0.0%	-		-			-		
Recycling revenue	-	8,433,684	8,433,684	0.0%	-		-			-		
<b>Total Refuse Revenue</b>	314,475	182,049,733	182,364,208	0.2%	313,062	-0.4%	329,479	5.2%		329,479		
Other Revenue	-	465,032	465,032	0.0%	-		-			-		
<b>Total Revenues</b>	314,475	182,514,766	182,829,240	0.2%	313,062	-0.4%	329,479	5.2%		329,479		
% of Total	0.2%	99.8%	100.0%		0.2%							
Franchise Fees & Surcharges	(5,000)	(21,174,244)	(21,179,244)	0.0%	(5,000)		5,000			5,000		
CRV Contra	-	(790,614)	(790,614)	0.0%	-		-			-		
<b>Net Revenues</b>	309,475	160,549,908	160,859,383	0.2%	308,062	-0.5%	334,479	8.6%		334,479	TBD	
% of Total	0.2%	99.8%	100.0%		0.2%							
<b>Expenses</b>												
Payroll & Related; and Temp Labor	241,375	50,489,253	50,730,628	0.5%	286,172	18.6%	282,596	-1.2%	Based on # drivers/routes & days with allocation of support functions based on revenue; Union pay increases and route changes	296,754	5.01%	BLS Series ID: CIS201S0000000001 Total compensation for Private industry workers in Service-providing industries
Liability Insurance	6,579	3,309,467	3,316,046	0.2%	6,925	5.3%	7,020	1.4%	FY23E increased by CPI RY23E/FY23E	7,372	5.01%	
Disposal	68,410	46,636,548	46,704,958	0.1%	67,253	-1.7%	72,751	8.2%	Based projected tons for RY23 and 2023 tip fees	77,269	6.21%	Based on 2023 Tip fee increase
Recycling Processing Fee	42,846	12,032,950	12,075,795	0.4%	36,814	-14.1%	25,757	-30.0%	Based projected tons for RY23 and RCY Processing Charge; Financials include full cost of RCY Processing at RSM MRF	26,993	4.80%	Series ID: CUURS49BSA0 Consumer Price Index, All Urban Consumers- San Francisco-Oakland-Hayward, CA, 4.80% All Items
Rent & lease	105	620,602	620,707	0.0%	48	-54.2%	49	1.4%	FY23E increased by CPI RY23E/FY23E	51	4.80%	
Supplies	3,339	2,868,584	2,871,923	0.1%	5,373	60.9%	5,451	1.5%	Supply costs have increase more than CPI driven by increase metal costs and bringing more repairs in house.	5,791	6.23%	BLS Series ID: pcu3339243339243 Parts and attachments for industrial trucks and tractors (sold separately)
Repairs & Maintenance	31,333	7,435,269	7,466,602	0.4%	29,649	-5.4%	38,642	30.3%	Based on actual truck hours and historic operating costs	41,049	6.23%	BLS Series ID: pcu3339243339243 Parts and attachments for industrial trucks and tractors (sold separately)
Fuel & Oil	53,023	9,592,907	9,645,931	0.5%	52,527	-0.9%	59,847	13.9%	Based on actual truck hours and trending fuel prices	65,299	9.11%	Series ID: wpu057303; Commodity Code 0573-03 #2 Diesel Fuel
Buildings & Facilities	1,027	1,061,883	1,062,910	0.1%	853	-17.0%	865	1.4%	FY23E increased by CPI RY23E/FY23E	906	4.80%	
Licenses & Permits	3,604	945,794	949,398	0.4%	2,572	-28.6%	2,608	1.4%	FY23E increased by CPI RY23E/FY23E	2,733	4.80%	
Utilities	524	641,149	641,674	0.1%	326	-37.9%	330	1.4%	FY23E increased by CPI RY23E/FY23E	346	4.80%	
Freight	856	3,018,585	3,019,441	0.0%	1,167	36.3%	1,183	1.4%	FY23E increased by CPI RY23E/FY23E	1,239	4.80%	
Recycling & COGS	-	(9,498,308)	(9,498,308)	0.0%	-		-		FY23E increased by CPI RY23E/FY23E	-		
Professional Services	770	564,400	565,171	0.1%	786	2.0%	797	1.4%	FY23E increased by CPI RY23E/FY23E	835	4.80%	Series ID: CUURS49BSA0 Consumer Price Index, All Urban Consumers- San Francisco-Oakland-Hayward, CA, 4.80% All Items
Bad Debt	1,621	596,960	598,580	0.3%	2,394	47.7%	2,519	5.2%	Percent of Revenue	2,640	4.80%	
Travel, meals & entertainment	156	112,800	112,956	0.1%	109	-30.0%	111	1.4%	FY23E increased by CPI RY23E/FY23E	116	4.80%	
Office expenses	2,777	1,376,593	1,379,370	0.2%	2,072	-25.4%	2,100	1.4%	FY23E increased by CPI RY23E/FY23E	2,201	4.80%	
Taxes	1,043	980,565	981,608	0.1%	1,078	3.3%	1,093	1.4%	FY23E increased by CPI RY23E/FY23E	1,145	4.80%	
Regional Allocations	24,451	2,245,697	2,270,149	1.1%	24,340	-0.5%	25,618	5.3%	Percent of Revenue	26,848	4.80%	
Corporate Allocations	12,113	6,283,958	6,296,071	0.2%	12,058	-0.5%	12,691	5.3%	Percent of Revenue	13,300	4.80%	
Other Operating Expenses	2,266	1,154,529	1,156,794	0.2%	2,235	-1.4%	2,266	1.4%	FY23E increased by CPI RY23E/FY23E	2,374	4.80%	
Depreciation & Depletion	5,548	2,672,815	2,678,364	0.2%	5,336	-3.8%	3,926	-26.4%	Depreciation for Franchise assets and allocation of shared assets	3,926	0.00%	
Amortization	13,397	4,771,341	4,784,738	0.3%	13,397	0.0%	13,397	0.0%	No change	13,397	0.00%	
(Gain)/loss on sale	(68)	(22,685)	(22,753)	0.3%	11	-116.7%	(69)	-706.1%	FY23E increased by CPI RY23E/FY23E	(72)	4.80%	Series ID: CUURS49BSA0 Consumer Price Index, All Urban Consumers- San Francisco-Oakland-Hayward, CA, 4.80% All Items
I/C equipment & property	40,926	9,790,759	9,831,685	0.4%	39,700	-3.0%	20,674	-47.9%	Lease cost for Franchise trucks and containers with allocation of shared assets like office equipment and support vehicles.	20,674	0.00%	
<b>Total Expenses</b>	558,022	159,682,416	160,240,438	0.3%	593,193	6.3%	582,220	-1.8%		613,187	5.32%	
<b>Operating Profit (EBIT)</b>	(248,547)	867,492	618,945	-40.2%	(285,132)	14.7%	(247,741)	-13.1%		(278,708)		
<i>Operating (EBIT) Margin</i>	-80.3%	0.5%	0.4%		-92.6%		-74.1%			-83.3%		
Interest expense	1,887	667,921	669,807	0.3%	3,206	69.9%	3,251	1.4%	FY23E increased by CPI RY23E/FY23E	3,407	4.80%	Series ID: CUURS49BSA0 Consumer Price Index, All Urban Consumers- San Francisco-Oakland-Hayward, CA, 4.80% All Items
Interest income	(94)	(35,288)	(35,383)	0.3%	(654)	593.2%	(663)	1.4%	FY23E increased by CPI RY23E/FY23E	(694)	4.80%	
Non-Service Pension	(156)		(55,952)		(391)	149.9%	(396)	1.4%	FY23E increased by CPI RY23E/FY23E	(415)	4.80%	
<b>Net Income/(Loss)</b>	(250,183)	234,860	40,472	-618.2%	(287,294)	14.8%	(249,933)	-13.0%		(281,005)		
<i>Net Income Margin</i>	-80.8%	0.1%	0.0%		-93.3%		-74.7%			-84.0%		

(1) FY23E based on annualized FY23 April YTD.

**Recology Bolinas Detailed Rate Review**  
Rates Effective 1/1/2024

**Allowable Expenses and Rate Increase Calculation**

	<u>Projected</u>	<u>Adjustments</u>	<u>Allowable</u>	
	<u>Rate Year 2024</u>	<u>for Unallowed</u>	<u>Rate Year Expenses</u>	
<b>Total Expenses</b>				
Payroll & Related, Temp. Labor	\$ 296,754	\$ -	\$ 296,754	
Liability Insurance	7,372	-	7,372	
Disposal	77,269	(77,269)	-	Pass-through
Recycling Processing Fee	26,993	(26,993)	-	Pass-through
Rent & lease	51	-	51	
Supplies	5,791	-	5,791	
Repairs & Maintenance	41,049	-	41,049	
Fuel & Oil	65,299	-	65,299	
Buildings & Facilities	906	-	906	
Licenses & Permits	2,733	-	2,733	
Utilities	346	-	346	
Freight	1,239	-	1,239	
Recycling & COGS	-	-	-	
Bad Debt	835	-	835	
Professional Services	2,640	-	2,640	
Travel, meals & entertainment	116	-	116	
Office expenses	2,201	-	2,201	
Taxes	1,145	-	1,145	
Regional Allocations	26,848	-	26,848	
Corporate Allocations	13,300	-	13,300	
Other Operating Expenses	2,374	-	2,374	
Depreciation & Depletion	3,926	-	3,926	
Amortization	13,397	-	13,397	
(Gain)/loss on sale	(72)	-	(72)	
I/C equipment & property	20,674	-	20,674	
<b>Total Adjusted Expenses</b>	<b>\$ 613,187</b>	<b>\$ (104,262)</b>	<b>\$ 508,925</b>	
Allowable Profit	12.0%	Margin	\$ 69,399	

**Required Revenue Rate Year 2023**

Total Allowable Expenses (including Profit)	\$ 578,324
Franchise Fees	5,000
Disposal Fees	77,269
RCY Processing Fees	26,993

<b>Total Required Collection Revenue</b>	<b>\$ 687,585</b>
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Projected Collection Revenue	329,479
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<b>Required Rate Change at 1/1/24</b>	<b>108.7%</b>
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Incremental Walk-In Charges	\$ 6,277	-3.9%
Additional Distance Charge	2,397	-1.5%
Incremental Off Road Charge	3,134	-2.0%
Additional Small Truck Charge	42,795	-24.0%

<b>Required Rate Change at 1/1/24 with Premium Services Charge Changes</b>	<b>77.3%</b>
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**Recology Bolinas Detailed Rate Review**  
**Rates Effective 1/1/2024**  
**Summary Impact Analysis**

Current	Monthly Billings *	MSW Accounts	Units		
			MSW	RCY	Org.
Commercial*	\$ 6,646	28	32	42	33
Residential	18,258	584	600	599	671
Total	\$ 24,903	612	632	641	704
Debris Box (Avg. Monthly)	1,961				
<b>Total</b>	<b>\$ 26,865</b>				

Current Rates - 1/1/2023		Commercial (1x/week)	
<u>Residential (1x/week)</u>		32 G	\$ 25.74
20 G	\$ 19.28	64 G	53.90
32 G	25.74	96 G	82.08
64 G	53.90	1.5 Yard	303.54
96 G	82.08	2 Yard	439.83
		3 Yard	576.69
		4 Yard	713.68
		6 Yard	986.94

\* Excludes unbilled accounts (free services) and includes care discount.

**Accounts by Container Size and Customer Type**

Container Type/Size	Customer Type		
	Commercial	Residential	Total
20 G Waste Cart	-	134	134
32 G Waste Cart	4	365	369
64 G Waste Cart	3	90	93
96 G Waste Cart	7	11	18
1 1/2 YD Waste Bin	6	-	6
2 YD Waste Bin	3	-	3
3 YD Waste Bin	3	-	3
4 YD Waste Bin	4	-	4
6 YD Waste Bin	2	-	2
<b>Grand Total</b>	<b>32.0</b>	<b>600.0</b>	<b>632.0</b>

**Recology Bolinas Detailed Rate Review**  
**Rates Effective 1/1/2024**  
**Rate Change Impact**

Includes -10% reduction for residential before overall increase; 10% increase for Commercial before overall increase

80% of residential customers increase by less than \$20 and 95% of all customers have a rate increase of less than \$40

<b>New Monthly Rates</b>	<b>New Rates</b>	<b>Increase/</b>
<b>Residential (1x/week)</b>	<b>1/1/2024</b>	<b>(Decrease)</b>
20 G	\$ 30.77	\$ 11.49
32 G	41.08	15.34
64 G	86.02	32.12
96 G	130.99	48.91
<b>Commercial (1x/week)</b>		
32 G	\$ 50.21	\$ 24.47
64 G	105.14	51.24
96 G	160.10	78.02
1.5 Yard	592.08	288.54
2 Yard	857.92	418.09
3 Yard	1,124.87	548.18
4 Yard	1,392.08	678.40
6 Yard	1,750.09	763.15

**Rate Change Impact by Customer Type**

<b>Rate Increase by Customer Type</b>	<b>Residential</b>	<b>Commercial</b>	<b>Total*</b>	<b>Prem. Svcs.</b>
Less than \$20	468	-	468	68
\$20 - \$40 Increase	105	4	109	124
\$40 - \$75 Increase	11	1	12	32
\$75 - \$150 Increase	-	5	5	6
Over \$150 Increase	-	12	12	1
<b>Grand Total</b>	<b>584</b>	<b>22</b>	<b>606</b>	<b>231</b>

<b>Increase By Customer Type (% of Total)</b>	<b>Residential</b>	<b>Commercial</b>	<b>Total*</b>	<b>Prem. Svcs.</b>
Less than \$20	80.1%	0.0%	77.2%	29.4%
\$20 - \$40 Increase	18.0%	18.2%	18.0%	53.7%
\$40 - \$75 Increase	1.9%	4.5%	2.0%	13.9%
\$75 - \$150 Increase	0.0%	22.7%	0.8%	2.6%
Over \$150 Increase	0.0%	54.5%	2.0%	0.4%
<b>Grand Total</b>	<b>100.0%</b>	<b>100.0%</b>	<b>100.0%</b>	<b>100.0%</b>

*\*For MSW service only. Does not include increases for changes in premium services. Additional services including clean up bins, bulky item and other rates will increase by billings percentage - 87.3%.*

**Recology Bolinas Detailed Rate Review**  
**Rates Effective 1/1/2024**  
**Changes and Additions to Premium Service Charges**

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**Walk-In Charges** - Adjust to charge per container reflecting pick up by different trucks for each material

Current Walk-In Account Charges	30
Current Walk-In Units	85

Incremental Annual Walk-In Revenue (based on current rate)	\$ 6,277
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**Distance Charges (per container per 50 ft.) for Walk-Ins > 25 ft.** - Add charge to reflect significant time requirement for each driver

Estimated Accounts	8
Units	21 <i>25% of Walk-In Accounts (per Joe P.)</i>

Incr. Ann. Distance Revenue (based on current walk-in rate)	\$ 2,397
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**Off Road Charges** - Adjust to charge per container reflecting pick up by different trucks for each material

Current Off Road Account Charges	13
Current Off Road Units	35

Incremental Annual Off Road Revenue (based on current rate)	\$ 3,134
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**Small Truck Charges** - Add charge to reflect significant time requirement for each driver

Small Truck Accounts	223 <i>Routes 68, 69, 70</i>
Small Truck Units	375

Incr. Ann. Small Truck Revenue (based on current walk-in rate)	\$ 42,795
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<b>Reduction in Required Rate Increase with Premium Service Charges Changes</b>	<b>-31.4%</b>
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**City of Bolinas**  
**Rate Table for 1/1/2024 - 12/31/2024**

	<u>1/1/2022</u>	<u>Current</u> <u>1/1/2023</u>	<u>Projected</u> <u>1/1/2024</u>
<b>Residential Rates:</b>			
20S	\$ 18.45	\$ 19.28	\$ 30.77
32S	24.63	25.74	41.08
64S	51.57	53.90	86.02
96S	78.53	82.08	130.99
Overflowing Cart Charge			5.07
<b>Extra Pick-Up (XRS):</b>			
20XRS (Small Bag)	\$ 9.10	\$ 9.51	\$ 15.18
32XRS (Large Bag)	9.10	9.51	15.18
64/XRS (2 Large Bags)	18.20	19.02	30.35
96XRS (3 Large Bags)	27.33	28.57	45.60
Additional Recycling >2	\$ 21.06	\$ 22.01	\$ 35.13
Additional Organics >2	27.38	28.62	45.68
Walk-In Service (per Cart)	9.10	9.51	15.18
plus Distance Charge for over 25 ft. (per 50 ft.)		9.51	15.18
Off Road Service (per Cart)	11.36	11.87	18.94
Small Truck Charge (per Cart)		9.51	15.18
Cart Exchange/Replacement (after one per year)			50.00
Bulky Item (after 2 free bulky item collections)	45.00	47.04	75.07
Freon Disposal Charge (per Item collected with Freon)	33.79	35.32	56.37
<b>Contaminated Yard Waste or Single Stream Recycling:</b>			
Contamination Charge	\$ 25.30	\$ 26.44	\$ 42.20

Residential subscription includes MSW service plus up to 2 RCY and ORG carts each.

Rates added due to Customer demand for service.



**City of Bolinas**  
**Rate Table for 1/1/2024 - 12/31/2024**

	<u>1/1/2022</u>	<u>Current</u> <u>1/1/2023</u>	<u>Projected</u> <u>1/1/2024</u>
<b>Commercial Service</b>			
<b>(one container unless noted):</b>			
1.5 Yard FEL @ 1x/week	\$ 290.40	\$ 303.54	\$ 592.08
1.5 Yard FEL @ 2x/week	580.78	607.06	1,184.11
1.5 Yard FEL @ 3x/week	871.18	910.60	1,776.19
2 Yard FEL @ 1x/week	\$ 420.79	\$ 439.83	\$ 857.92
2 Yard FEL @ 2x/week	841.56	879.64	1,715.80
2 Yard FEL @ 3x/week	1,262.36	1,319.47	2,573.72
2 Yard FEL @ 4x/week	1,683.13	1,759.28	3,431.60
2 Yard FEL @ 5x/week	2,103.94	2,199.13	4,289.56
3 Yard FEL @ 1x/week	\$ 551.73	\$ 576.69	\$ 1,124.87
3 Yard FEL @ 2x/week	1,103.46	1,153.38	2,249.75
4 Yard FEL @ 1x/week	\$ 682.79	\$ 713.68	\$ 1,392.08
4 Yard FEL @ 2x/week	1,365.58	1,427.36	2,784.17
4 Yard FEL @ 3x/week	2,048.37	2,141.05	4,176.27
4 Yard FEL @ 4x/week	2,731.14	2,854.71	5,568.31
4 Yard FEL @ 5x/week	3,413.92	3,568.38	6,960.38
6 Yard FEL @ 1x/week	\$ 944.22	\$ 986.94	\$ 1,925.10
32 Gal. FEL Toter @ 1x/week	\$ 24.63	\$ 25.74	\$ 50.21
2 - 32 Gal. FEL Toter @ 1x/week	49.24	51.47	100.40
3 - 32 Gal. FEL Toter @ 1x/week	73.85	77.19	150.56
64 Gal. FEL Toter @ 1x/week	51.57	53.90	105.14
96 Gal. FEL Toter @ 1x/week	78.53	82.08	160.10
4 Yard FEL RCY	\$ 75.03	\$ 78.42	\$ 152.96
4 Yard FEL Instabin	317.99	332.38	648.33
<b>Extra Pick-Up:</b>			
1.5 Yard FEL	\$ 72.67	\$ 75.96	\$ 148.17
2 Yard FEL	105.26	110.02	214.60
3 Yard FEL	137.99	144.23	281.33
4 Yard FEL	170.69	178.41	348.00
Extra Toter FEL CM	9.03	9.44	18.41

**City of Bolinas**  
**Rate Table for 1/1/2024 - 12/31/2024**

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	<u>1/1/2022</u>	<u>Current 1/1/2023</u>	<u>Projected 1/1/2024</u>
<b>Special Services</b>			
Locking Bin (per Lock) Monthly Service			\$ 12.00
Return for Service (on Service Day)			50.00
Return for Service (on non-Service Day)			NA
Overflowing Bin (per cubic yard)			10.14
Bin Contamination (per cubic yard)			84.40
Bin Exchange/Replacement (after 1 free)			200.00
<b>Debris Box Rates</b>			
20Y or 30Y Debris Box (includes 3 tons disposal) (Concrete and dirt - 20Y only with 50% and 40% max full respectively)	\$ 676.93	\$ 707.56	\$ 1,380.15
Haul only for RCY	\$ 480.73	\$ 502.49	\$ 980.14
<i>Additional tons of material above included 3 charged as pass-through of</i>			
Trip Charge (unable to service/no need for service with no material)	\$ 350.00	\$ 365.84	\$ 713.60
Haul Fee (no dump)	350.00	365.84	713.60
Box Rental (per Day over 7)	32.82	34.30	66.90
Monthly Box Rental	229.71	240.10	468.33
Compactor Cleaning	450.00	470.36	917.47

MSW subscription includes RCY and ORG service up to 100% of weekly MSW cubic yards each. Additional RCY and ORG available for a fee.  
 No RCY or ORG service available without MSW service.

Rates added due to Customer demand for service.

**Recology Bolinas Detailed Rate Review**  
**Rates Effective 1/1/2024**  
**Bolinas Rate Comparison**

		Primary	Comparative					
		Bolinas	Stinson Beach - Projected	% Incr over Primary	Marin Coast	% Incr over Primary	Muir Beach	% Incr over Primary
<i>Date Rates Effective:</i>		1/1/2024	2/1/2024		4/1/2023		4/1/2023	
<i>Next Rate Adjustment:</i>		1/1/2025	2/1/2025		4/1/2024		4/1/2024	
<i>Franchise Fee %:</i>		1.6%	1.3%		18.0%		18.0%	
<i>MSW Disposal Rate/Ton:</i>		Redwood LF \$74.39	Redwood LF \$74.39		Redwood LF \$74.39		Redwood LF \$74.39	
<b>Residential</b>								
	20 gallon	\$ 30.77	\$ 26.47	-14.0%	\$ 45.38	47.5%	\$ 45.38	47.5%
	32 gallon	41.08	35.31	-14.0%	68.87	67.7%	68.48	66.7%
	64 gallon	86.02	70.59	-17.9%	130.90	52.2%	130.51	51.7%
	96 gallon	130.99	105.95	-19.1%	191.15	45.9%	192.59	47.0%
<b>Commercial</b>								
	32 gallon	50.21	35.31	-29.7%	68.87	37.2%	-	NA
	64 gallon	105.14	70.59	-32.9%	137.65	30.9%	-	NA
	96 gallon	160.10	105.95	-33.8%	206.57	29.0%	-	NA
	1.5 yard	592.08	381.24	-35.6%	443.12	-25.2%	521.72	-11.9%
	2 yard	857.92	552.70	-35.6%	576.47	-32.8%	756.16	-11.9%
	3 yard	1,124.87	725.25	-35.5%	757.80	-32.6%	-	NA
	4 yard	1,392.08	896.59	-35.6%	842.17	-39.5%	1,063.99	-23.6%
	6 yard	1,750.09	1,446.30	-17.4%	1,418.65	-18.9%	1,418.65	-18.9%
		<b>Average % of Primary:</b>		<b>-26.8%</b>		<b>13.4%</b>		<b>18.3%</b>
		<b>Residential Average % of Primary:</b>		<b>-16.3%</b>		<b>53.3%</b>		<b>53.2%</b>
		<b>Commercial Average % of Primary:</b>		<b>-32.0%</b>		<b>-6.5%</b>		<b>-16.6%</b>